

## Consolidated 2016 Turnover up by 6.85%

**SOGECCLAIR**, designer of innovative, high added-value solutions and products for the aerospace and transport sectors, today announced its turnover for 31/12/2016.

In a long term competitive context SOGECCLAIR consolidated revenue for the year 2016 amounts to €136.5 million compared with 127.8 M€ for the same period in 2015, that is to say +6.85% like for like.

Turnover breaks down by division as follows:

Division	Turnover (€ million) 12 months-2016	Turnover (€ million) 12 months-2015	Variation (%)
Aerospace	121	114.5	+5.69%
Vehicle	1.5	2	(24.47)%
Simulation	14	11.3	+24.30%
Total	136.5	127.8	+6.85%
<i>International</i>	<b>73.2</b>	62.4	+17.2%

### Strong dynamism for production and product support

Production support is seeing strong growth, sustained by a reinforced presence in Loire-Atlantique and the development of innovative offerings.

Annual growth, anticipated in our previous press releases, has been confirmed and is accompanied by a good balance of our activities:

- Development: around 25%
- Production support: above 40%
- Product activities: above 30%

### International activity up by 17.2%

The year 2016 was marked by offices being opened in Savannah (Georgia, USA) and Broughton (UK).

SOGECCLAIR's 2016 turnover by geographic zones breaks down thus: France: 46.4%, rest of Europe: 32.2%, America: 16.2%, Asia: 5%.

### Strategic innovation

#### Perspectives

The transition to new customer offerings has been implemented, driven by recurrent activities for our customers' industrial needs and increased exposure on international markets.

This ambition will continue to assert itself for SOGECCLAIR in 2017 as a result of the **Aerospace** activity which now includes 6 manufacturers among its key customers, the **Vehicle** activity which achieved a very strong order intake at the end of the year, representing 1.9 times its 2016 turnover and the **Simulation** activity with double-digit growth in orders.

R&D's continued efforts, combined with the Products/Development mix, will support SOGECCLAIR's future growth.

**Next announcement: 2016 turnover: 22 March 2017 after the close of the Stock Market.**

**About SOGECLAIR**

Designer of innovative, high added-value solutions and products, SOGECLAIR brings its skills in high-quality engineering and production to every cutting-edge sector, notably aeronautics, space and transport. Supporting its customers from the design and simulation stages through to the end of the product's lifetime, all along the production chain and for entry into service, the Group counts nearly 1,400 staff working worldwide to offer a high-quality, proximity service to all its customers.

SOGECLAIR is listed on Nyse Euronext Paris – Compartment C – Code ISIN : FR0000065864 – PEA PME 150  
(Reuters SCLR.PA – Bloomberg SOG.FP)

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