

# Ingénierie de haute technologie

# First Half 2011 Turnover: €38 M + 8.3% growth Orders > €100 M

(in € millions)	2011	2010	Variation
1 <sup>st</sup> Half (30 June)	38.01	35.09	8.3%
Aerospace	32.40	27.46	18%
Simulation	4.26	6.47	(34.1)%
Vehicles	1.34	1.16	15.5%
International	12.98	12;78	1.6%
France	25.03	22.31	12.2%

## **Continuing growth**

Except for the Asia zone (4% of turnover) and the Simulation Division (11% of turnover), all the divisions and markets are making significant progress. In total first half 2011 activity stands at €38.01 M, marking a continuation in growth of more than 8% with respect to previous year's first half.

Growth is driven by France, 12%+. On the international front, the activity is progressing in all our subsidiaries (Germany, Spain, United Kingdom, and Tunisia).

### **Activity of the divisions**

**Aerospace** (85% of group activity): €32.4 M, up strongly by 18%, marked by:

- The first contract with Bombardier Aerospace for the new civil aircraft programme CSeries (29 June 2011 press release),
- strengthening of the activity with Airbus, Dassault, Eurocopter, Premium Aerotech and Thales,
- dynamism of the 49th International "Paris Air Show Le Bourget" with the first official representation of the SOGECLAIR AEROSPACE brand and numerous aircraft orders by manufacturers.

**Simulation** (11% of group activity): €4.3 M, down by 34%, please note:

- a misleading base effect with strong growth in first half 2010,
- defence activity down and end of export contract.

In this context several operations have been initiated to favour a return to growth:

- rationalisation of the organisation and closure of the agency in the PACA region,
- new offer in the field of GNSS (Global Navigation Satellite System) signal simulation,
- strengthening of sales actions with numerous bids.

Vehicles (4% of group activity): €1.3 M, up by 15.5%, enjoying:

- new orders for vehicle adaptations and operational support material,
- strengthening of the commercial organisation and numerous bids,
- the kick-off of an R&D project.

#### **Favourable outlook**

The good performance in 1<sup>st</sup> half-year and our favourable perspectives in 2<sup>nd</sup> half-year back up the anticipated acceleration in growth for the year 2011 with:

- strengthened commercial actions in all our divisions,
- international development,
- preparation for major bids,

On 30 June, SOGECLAIR's order book exceeded €100 M for the first time.

#### About **SOGECLAIR**

International high-tech group working in the areas of engineering and simulation, SOGECLAIR is organised in **three divisions**: Aerospace, Vehicles and Simulation. It has a workforce of 900, more than 30% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – ISIN code: FR0000065854, (Reuters SCLR.PA – Bloomberg SOG.FP)

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