



**Turnover for 9 months: €56.18 million**  
**+6.2% organic growth**  
**New rises in the order book**

(in € million)	2011	2010	Variation
9 months (to 30 September)	56.18	52.91	6.2%
Aerospace	48.21	41.41	16.4%
Simulation	6.27	9.90	(36.7)%
Vehicles	1.70	1.60	6.3%
International	20.09	19.56	2.7%
France	36.09	33.35	8.2%

### Continued growth

For the first nine months of the year growth stood at 16%, excluding the impact of the Simulation division.

The activity progressed in all the countries in which we are established (Germany, Spain, France, United Kingdom and Tunisia). Our international market grew by more than €20 million, particularly with growth of 4.9% in the third quarter compared with 1.6% in the first half.

### Activity of the divisions

**Aerospace** (86 % of group activity): €48.2 million, significantly up by 16%, marked by:

- new transnational contracts worth several tens of millions of Euros over three years with Airbus,
- strengthened activity with Aerolia, Dassault with the creation of an agency in Bordeaux, Eurocopter, Premium Aerotec and Thales,
- commercial actions across the Atlantic (particularly in Canada) as well as in Europe,
- creation of a new subsidiary to promote an innovative offer in the area of structural stress.

**Simulation** (11 % of group activity): €6.3 million, down by 37%.

Thanks to a reconfiguration of the activity and the winning of new contracts, the downturn will be curbed and positive growth is expected as from 2012.

Indeed, in the third quarter the division won its first major contract on the other side of the Atlantic for a railway simulator, and new contracts in China for synthetic environment software workbenches.

**Vehicles** (3 % of group activity): €1.7 million, up by 6.3 %, despite the tensions on Defence budgets.

The quarter was marked by the first countermeasure vehicles being put into operation in Afghanistan and the initiation of the first export contract.

## Favourable perspectives

The good performance over the first 9 months and the new contracts won in the last quarter bear out the anticipated speeding up of growth for the year 2011.

Strengthened commercial actions are being pursued in all our divisions, particularly on the international market, with a sustained prospection activity and bids submitted for major calls for tenders.

On 30 September, the SOGECLAIR order book is once again up, standing at more than €100 million (representing more than 16 months' turnover).

## Next announcement

Consolidated turnover for 2011: week 7

## About SOGECLAIR

International high-tech group working in the areas of engineering and simulation, SOGECLAIR is organised in **three divisions**: Aerospace, Vehicles and Simulation. It has a workforce of nearly 900, more than 30% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – ISIN code: FR0000065854, (Reuters SCLR.PA – Bloomberg SOG.FP)

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