

SOGECLAIR

Ingénierie de haute technologie

Turnover for Q1 2012: €21 million +12% growth

(in € million)	2012	2011	Variation
Q1	21.26	18.97	+12.1%
Aerospace	18.19	15.93	+14.2%
Vehicle	0.57	0.67	(14.9%)*
Simulation	2.49	2.37	+5.1%
International	8.57	6.49	+32.1%
France	12.69	12.48	+1.7%

*up by 1.4% excluding the effect of consolidation of a Vehicle contract recorded by the Aerospace division

Two-digit growth

The activity for Q1 2012 stands at €21.26 million, +12% with respect to last year's Q1, and marks the highest Q1 level recorded since SOGECLAIR was founded.

Growth was essentially driven by international sales which jumped forwards by more than 32%.

Activity of the divisions

Sales for the quarter were as follows:

Aerospace Division (85.6 % of group activity): €18.19 million, up by 14.2%. Q1 was marked by:

- Strengthening of its activity with Dassault Aviation
- New contracts won with Airbus, ATR and Premium Aerotec
- Implementation of the recruitment campaign announced at the beginning of 2012

Vehicle Division (2.7 % of group activity): €0.57 million, up by 1.4% (apparent 14.9% fall after consolidation). Q1 was marked by:

- New export contract won (counter-explosive vehicles)
- Contract won in the Aerospace division (€122 k)
- Sales actions outside the defence sector

Simulation Division (11.7 % of group activity): €2.5 million, up by 5.1%. Q1 was marked by:

- Return to growth thanks to recent commercial successes in France, North America, the Middle East and Asia
- Tramway simulator added to the catalogue
- Favourable perspectives in Asia and North America

Favourable perspectives

The good performance for Q1 and the perspectives confirm the growth forecasts made at the beginning of 2012.

Next announcement

Sales for H1 2012: 25 July 2012 after the close of the Stock Market

About SOGECLAIR

International high-tech group working in the areas of engineering and simulation, SOGECLAIR is organised in **three divisions**: Aerospace, Vehicles and Simulation. It has a workforce of more than 900, more than 30% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – ISIN code: FR0000065854,
(Reuters SCLR.PA – Bloomberg SOG.FP)

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