

# Turnover for H1 2012: €44.56 million Organic growth +17% - International sales: 40% of turnover

(In € million)	2012	2011	Variation
H1 (30 June)	44.56	38.01	17.2%
Aerospace	38.35	32.40	18.4%
Vehicle	1.39	1.34	3.7%*
Simulation	4.82	4.26	13.1%
France	26.50	25.03	5.9%
International	18.06	12.98	39.1%

<sup>\*</sup>up by 18.7% excluding the effect of consolidation of a Vehicle contract recorded by the Aerospace division

# Strong organic growth

The activity for H1 2012 shows strong organic growth of 17.2%. International sales have progressed significantly in Europe, mainly driven by Germany, Spain and the United Kingdom, as well as in North America.

Q2 was up by 22.4% with a record level of quarterly activity. France accelerated its growth in Q2 to +10%.

# **Activity of the divisions**

Aerospace Division (86.1% of group activity): H1, at €38.35 million, was marked by strong growth of 18.4% and:

- signing of a new contract with BOMBARDIER Aerospace, for the LearJet programme
- · winning of significant new contracts with Airbus, Dassault Aviation and Premium Aerotec
- opening of a new establishment in PACA region working in the Space sector
- international recruitment campaign announced at the beginning of 2012

**Vehicle Division** (3.1% of group activity): the activity totalled €1.39 million, up by 18.7% (3.7% after consolidation). H1 was marked by a record number of orders taken and the winning of:

- new export contract (counter-explosive devices)
- first significant contract in the area of industrial applications (nuclear)

Simulation Division (10.8% of group activity): H1, up by 13.1% at €4.82 million, was marked by:

- commercial successes in France, North America, the Middle East and Asia
- new software and simulator (tramway, etc.) developments

### **Ongoing growth**

The good performance in H1 and wide recognition of SOGECLAIR's technical know-how, along with a very sound order book validate the strategic choices and reinforce the forecasts for ongoing growth.

# **Next announcements**

Results for the First Half 2012: 6 September 2012 after the close of the Stock Market Turnover for the Third Quarter 2012: 8 November 2012 after the close of the Stock Market

#### About **SOGECLAIR**

International high-tech group working in the areas of engineering and simulation, SOGECLAIR is organised in **three divisions**: Aerospace, Vehicles and Simulation. It has a workforce of more than 950, more than 30% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – ISIN code: FR0000065854, (Reuters SCLR.PA – Bloomberg SOG.FP)

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