



Turnover for 9 months: €67.06 million +19% organic growth

(in € million)	2012	2011	Variation
9 months (30 September)	67.06	56.18	19.4%
Aerospace	57.39	48.21	19.0%
Vehicle	2.09	1.70	22.9%
Simulation	7.58	6.27	20.9%
France	39.40	36.09	9.2%
International	27.66	20.09	37.7%

Continued strong organic growth

The activity for the first 9 months of the year shows strong, balanced organic growth of 19.4%.

Q3 has progressed by 23.8%. France has accelerated its growth in Q3 to +16.6%.

International sales have leaped forwards across Europe, essentially driven by Germany, Spain and Ireland, as well as in North America and represent 41% of turnover.

Activity of the divisions for the first 9 months of the year

Aerospace Division, 85 % of group activity at €57.39 million, with 19% growth

The context is favourable for aeronautics with a large number of aircraft programmes being developed – business, military, civil – and ever-strong worldwide production. SOGECLAIR is benefitting fully from its positioning as a specialist on all Airbus and Dassault programmes, and now on two Bombardier programmes. The recruitment drive launched at the end of 2011 is bearing its fruit with nearly 150 people hired in 9 months.

Vehicle Division, 3 % of group activity at €2.09 million, with strong growth at + 23%

In a general context marked by a downturn for mass-market vehicles, the segment remains buoyant for mission vehicles, prototypes and small series. SOGECLAIR is benefiting from its strategy on this segment with, in particular, its countermine vehicles and a breakthrough in the nuclear power industry.

Simulation Division, 11 % of group activity at €7.58 million, up by nearly 21%

In a favourable international context in the rail and defence sectors, SOGECLAIR is ensuring the turnaround of its division on the French market, but above all internationally, notably in Asia and North America.

Perspectives

Its activity for the first 9 months of the year, healthy financial situation and favourable positioning allow SOGECLAIR to confirm significant organic growth in its turnover for 2012.

Next announcements

Turnover for the 4th quarter 2012: 13 February 2013 after the close of the Stock Market
2012 annual results: 20 March 2013 after the close of the Stock Market

About SOGECLAIR

International high-tech group working in the areas of engineering and simulation, SOGECLAIR is organised in **three divisions**: Aerospace, Vehicles and Simulation. It has a workforce of more than 950, more than 30% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – ISIN code: FR0000065854,
(Reuters SCLR.PA – Bloomberg SOG.FP)

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