



2013 turnover: €104.75 M
Growth: +11%

<i>(in € million)</i>	2013	2012	Variation
Q4	28.18	27.27	3.3%
12 months (31 December)	104.75	94.33	11.0%
International	34.46	37.33	(7.7%)
France	70.28	57.00	23.3%

2013: confirmed growth

Turnover for the 4th quarter and for 2013 as a whole is the highest ever achieved by SOGECLAIR.

The performance for 2013 was excellent with 11% organic growth driven by the contracts won by the Aerospace division.

France is dynamic with annual growth standing at +23.3% and international sales, at €34.46 million, represent 33% of turnover.

Activity of the divisions

<i>(in € million)</i>	2013	2012	Variation
Q4			
Aerospace	24.88	23.13	7.6%
Vehicle	0.36	0.58	(37.9%)
Simulation	2.94	3.56	(17.4%)
12 months (31 December)			
Aerospace	93.16	80.52	15.6%
Vehicle	1.73	2.67	(35.2%)
Simulation	9.85	11.14	(11.6%)

Aerospace Division: 88.9% of group activity at €93.16 million

The activity saw strong growth at +15.6% driven by the many commercial successes achieved thanks to the division's positioning as a major, specialist player in the sector, and to the products stemming from SOGECLAIR R&D.

In 2013, SOGECLAIR extended its offering to Manufacturing Engineering and support for aircraft in service, and to North America with the creation of a subsidiary in Canada, thus strengthening its position as a major, specialist player in its sector.

Simulation Division: 9.4% of group activity at €9.85 million

The year was marked by a significant fall in turnkey simulator sales, however the activity and orders won reached historic levels in the area of synthetic environment software.

Vehicle Division: 1.7% of group activity at €1.73 million

The Vehicle Division, whose slowdown had been announced, experienced a remarkable commercial performance in Q4. The Division made the most of the year to develop a proprietary product taking the form of a multimission terrestrial drone which will be presented at EUROSATORY 2014.

Perspectives

In 2014, SOGECLAIR is anticipating a recovery in the activity of its Vehicle and Simulation divisions. In a competitive market, SOGECLAIR's positioning and know-how allow us to foresee another year of growth for 2014.

Next announcements

Annual results for 2013: 19 March 2014 after the close of the Stock Market

Turnover for the 1st quarter 2014: 14 May 2014 after the close of the Stock Market

About SOGECLAIR

Singular player in the innovation sector, SOGECLAIR provides specialist services (80%) and products (20%) in the areas of Aerospace, Simulation and Mission Vehicles, and counts more than 1,200 staff, 31% of whom work outside France.

SOGECLAIR is listed on NYSE Euronext Paris – Compartment C – Code ISIN: FR0000065864.
(Reuters SCLR.PA – Bloomberg SOG.FP)

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