

# SOGECLAIR

Ingénierie de haute technologie

Organised in two business units, "**Engineering & Consulting**" and "**Simulation**", **SOGECLAIR** has specialist expertise in three markets: "**Aeronautics and Air Traffic**" – "**Automobile and Rail**" – "**Defence and Industry**".

## Turnover for Q1 2010: €17.1 million Growth: +2%

in €million	2010	2009	Variation
Consolidated turnover – 1 <sup>st</sup> Quarter	17.10	16.76	+2.0%
Engineering & Consulting	14.04	14.41	-2.6%
Simulation	3.06	2.35	+30.2%
International	6.20	6.62	-6.3%
France	10.90	10.14	+7.5%

### Activity

The activity for Q1 2010 marks a favourable and on-going development in the trend since the low-point in Q1 2009.

SOGECLAIR's turnover to 31 March 2010 stands at €17.1 million, up 2% with respect to Q1 2009. The increase in activity strengthens the hypothesis of a gradual turnaround in 2010. The number of consultations is increasing in a context that continues to be highly competitive.

The difference between the **Engineering & Consulting** and **Simulation** business units does not reflect the trend for 2010, which should be more homogeneous over the coming quarters.

### Market changes with respect to Q1 2009

The **Aeronautics & Air Traffic** market, 76% of group activity, shows significant growth at +5.1%, drawn by France and Asia.

The **Automobile & Rail** market, 11% of group activity, is down slightly at -3.7% under the combined effect of a negative trend in Germany and a positive one in France.

The **Defence & Industry** market, 13% of group activity, is down by 10.7%, but the underlying effect linked to the strong 33% growth seen in Q1 2009 must be taken into account.

**International sales**, 36% of group activity, are down due to the effect of a weak turnaround in Europe; the contribution made outside Europe is being carried by very strong resistance of our activity in Asia. After four successive quarters of falling sales, **France** is up by 7.5%.

### Perspectives

After a year 2009 placed under the sign of resistance, characterised by the halt brought to the fall in activity recorded over Q2-Q3, SOGECLAIR confirms its perspectives for gradual growth in 2010.

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