

SOGECLAIR

Ingénierie de haute technologie

New organisation

As from 17 September 2010, SOGECLAIR is deploying a new organisation to foster its development, improve efficiency at the service of its customers and amplify cooperation within the group.

The "Engineering & Consulting" Business Unit has been split into two new divisions: **Aerospace** and **Vehicles**.

The "Simulation" Business Unit is now called the **Simulation** division.

SOGECLAIR's activities are now spread between three new strategic divisions:

Aerospace: *Structure, Systems Installation, Operational Quality and Configuration Management, Equipment - from consulting through to products.*

Vehicles: *Engineering of special light industrial and military vehicles.*

Simulation: *Design and training simulators, Software workshops for simulation (environment, atmosphere, thermics, electromagnetism).*

The re-organisation of the **Aerospace** division involves three major steps:

1. Legal simplification of the subsidiaries

- ☐ bringing the structures closer together,
- ☐ modifying the legal form.

2. Capitalisation on the brand

- ☐ change of name

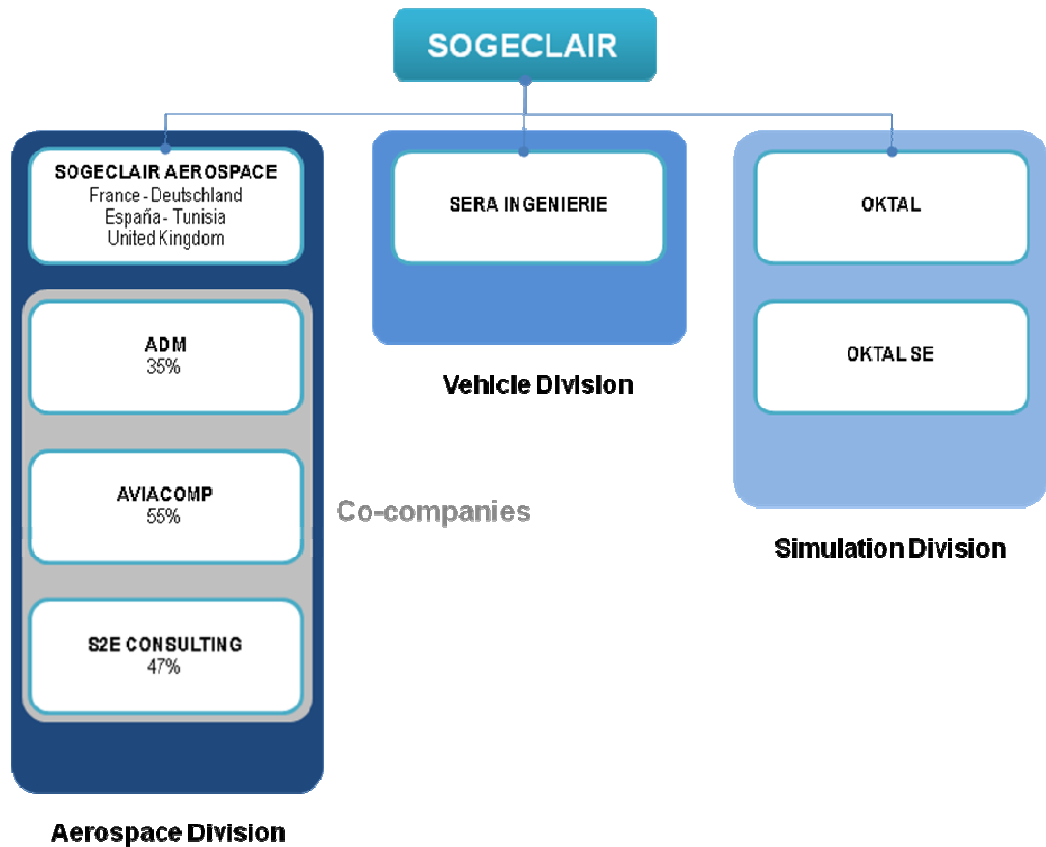
SOGECLAIR is rationalising its brands and the organisation of the subsidiaries concerned in England, France, Germany, Spain and Tunisia by adopting the brand name:

SOGECLAIR AEROSPACE

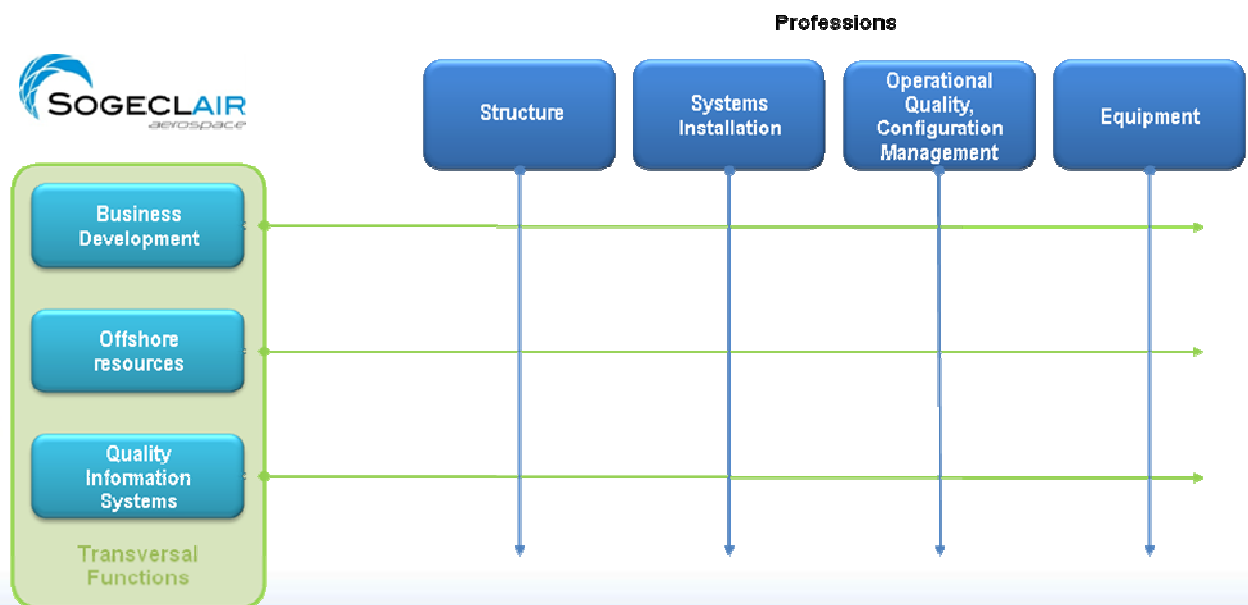


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Organisation chart as from 17 September 2010



3. Operational deployment of SOGECLAIR Aerospace



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- ❑ strengthening and coordination of the marketing and sales functions,
- ❑ appointment of one referent per profession on the international level,
- ❑ creation of transversal support functions.

"With 41% of its turnover generated on the international market in 2009, our company is enhancing its image and thus favouring cooperation between its teams," emphasises Marc DAROLLES, SOGECLAIR's Executive Vice President.

For Philippe ROBARDEY, President & CEO of SOGECLAIR, *"this new organisation, the symbol of a new momentum, will give SOGECLAIR's current and future customers a better vision of the group's activities and contribute to improving its performance."*

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